



Mumbai Metro Rail Corporation Limited
(JV of Govt. of India and Govt. of Maharashtra)

ADDENDUM-1

'APPOINTMENT OF CONSULTANT FOR BID PROCESS MANAGEMENT OF NON-FARE BOX REVENUE STREAMS FOR MUMBAI METRO LINE-3' RFP

Date: December 01, 2022

Ref: Request for Proposal (RFP) for 'Appointment of Consultant for Bid Process Management of Non-Fare Box Revenue Streams for Mumbai Metro Line-3' published on November 14, 2022
https://www.mmrc.com/sites/default/files/MMRC_NFBR_BPM_RFP_14.11.2022.pdf

Please note following amendments to the aforesaid RFP considering various requests and queries/clarifications sought by bidders -

Section 1: Letter of Invitation (LOI) & Details of Tender

SN	Original Clause	Revised Clause
1	Tender Schedule: <ul style="list-style-type: none"> Bid Submission: 12/12/2022 till 4:00 pm Opening of Technical Bid: 12/12/2022 at 5:00 pm 	Tender Schedule: <ul style="list-style-type: none"> Bid Submission: 21/12/2022 till 4:00 pm Opening of Technical Bid: 21/12/2022 at 5:00 pm

Section 2: Instructions to Consultants (ITC) and Data Sheet

SN	Original Clause	Revised Clause																								
2	3.6a. (3) Criteria for Technical Experience of firms (Note. iii): Eligible Assignments should be within the last 10 from the date of Bid submission deadline.	3.6a. (3) Criteria for Technical Experience of firms (Note. iii): Eligible Assignments should be within the last 10 years from the date of Bid submission deadline.																								
3	Data Sheet 16. (1) Criteria for Key Professionals: <table border="1"> <thead> <tr> <th>Personnel</th> <th>Qualification</th> <th>Eligibility Assignment</th> <th>Minimum Experience</th> </tr> </thead> <tbody> <tr> <td>Team Leader</td> <td>MBA/PGD M from Tier 1 institute / university</td> <td>Should have completed minimum 3 commercial/ revenue maximisation / transaction advisory assignments for non-fare revenue in transport sector in India as Team Leader (not including metro rail).</td> <td>15 years</td> </tr> <tr> <td></td> <td></td> <td>Should have completed/ ongoing</td> <td></td> </tr> </tbody> </table>	Personnel	Qualification	Eligibility Assignment	Minimum Experience	Team Leader	MBA/PGD M from Tier 1 institute / university	Should have completed minimum 3 commercial/ revenue maximisation / transaction advisory assignments for non-fare revenue in transport sector in India as Team Leader (not including metro rail).	15 years			Should have completed/ ongoing		Data Sheet 16. (1) Criteria for Key Professionals: <table border="1"> <thead> <tr> <th>Personnel</th> <th>Qualification</th> <th>Eligibility Assignment</th> <th>Minimum Experience</th> </tr> </thead> <tbody> <tr> <td>Team Leader</td> <td>MBA/ PGDM/ Masters in Transport Planning from recognised / accredited institute / university</td> <td>Should have completed minimum 3 commercial/ revenue maximisation / transaction advisory assignments for non-fare revenue in transport sector in India as Team Leader (not including metro rail).</td> <td>15 years</td> </tr> <tr> <td></td> <td></td> <td>Should have completed/ ongoing</td> <td></td> </tr> </tbody> </table>	Personnel	Qualification	Eligibility Assignment	Minimum Experience	Team Leader	MBA/ PGDM/ Masters in Transport Planning from recognised / accredited institute / university	Should have completed minimum 3 commercial/ revenue maximisation / transaction advisory assignments for non-fare revenue in transport sector in India as Team Leader (not including metro rail).	15 years			Should have completed/ ongoing	
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CIN U60100MH2008SGC181770

SN	Original Clause				Revised Clause			
			minimum 1 commercial / revenue maximisation / transaction advisory assignments for non-fare revenue in metro sector in India as Team Leader.				minimum 1 commercial / revenue maximisation / transaction advisory assignments for non-fare revenue in metro sector in India as Team Leader.	
4	Data Sheet 16. (1) Criteria for Key Professionals:				Data Sheet 16. (1) Criteria for Key Professionals:			
	Personnel	Qualification	Eligibility Assignment	Minimum Experience	Personnel	Qualification	Eligibility Assignment	Minimum Experience
	Transit Media & Transit Retail Specialist	MBA/ PGDM from Tier 1 institute / university	Should have completed minimum 3 commercial/ revenue maximisation/ transaction advisory assignments for non-fare revenue in transport sector in India (not including metro rail). Should have completed/ ongoing minimum 1 commercial / revenue maximisation / transaction advisory assignments for non-fare revenue in metro sector in India.	12 years	Transit Media & Transit Retail Specialist	MBA/ PGDM from recognised / accredited institute / university	Should have completed minimum 3 commercial/ revenue maximisation/ transaction advisory assignments for non-fare revenue in transport sector in India (not including metro rail). Should have completed/ ongoing minimum 1 commercial / revenue maximisation / transaction advisory assignments for non-fare revenue in metro sector in India.	10 years
5	Data Sheet 16. (1) Criteria for Key Professionals:				Data Sheet 16. (1) Criteria for Key Professionals:			
	Personnel	Qualification	Eligibility Assignment	Minimum Experience	Personnel	Qualification	Eligibility Assignment	Minimum Experience
	Commercial Revenue & Contracts Specialist	MBA/ PGDM from Tier 1 institute / university	Should have completed minimum 3 commercial/ revenue maximisation/ transaction advisory assignments for non-fare revenue in transport sector in India (not including metro rail).	12 years	Commercial Revenue & Contracts Specialist	MBA/ PGDM from recognised / accredited institute / university	Should have completed minimum 3 commercial/ revenue maximisation/ transaction advisory assignments for non-fare revenue in transport sector in India (not including metro rail).	10 years

SN	Original Clause				Revised Clause			
			Should have completed/ ongoing minimum 1 commercial / revenue maximisation / transaction advisory assignments for non-fare revenue in metro sector in India.			Should have completed/ ongoing minimum 1 commercial / revenue maximisation / transaction advisory assignments for non-fare revenue in metro sector in India.		
6	Data Sheet 16. (1) Criteria for Key Professionals:				Data Sheet 16. (1) Criteria for Key Professionals:			
	Personnel	Qualification	Eligibility Assignment	Minimum Experience	Personnel	Qualification	Eligibility Assignment	Minimum Experience
	Urban Designer / Transport Planner / Engineer	Post Grad in Urban Design/ Transportation Planning/ Transportation Engineering from Tier 1 institute	Should have completed minimum 3 urban design / transport design/ urban planning assignments in India. Should have completed/ ongoing minimum 1 commercial / revenue maximisation / transaction advisory assignments for non-fare revenue in metro sector in India.	10 years	Urban Designer / Urban Planner / Transport Planner / Transport Engineer	Post Grad in Urban Design/ Urban Planning/ Transportation Planning/ Transportation Engineering/ Infrastructure Planning/ Housing Planning from recognised/ accredited institute / university	Should have completed minimum 3 urban design / transport design/ urban planning assignments in India. Should have completed/ ongoing minimum 1 commercial / revenue maximisation / transaction advisory assignments for non-fare revenue in metro sector in India.	10 years
7	23.2 (2) Evaluation Under Criteria for Key Professionals: The support professionals/staff deployment will be as per Consultant's discretions. Particulars should be indicated in the prescribed format.				23.2 (2) Evaluation Under Criteria for Key Professionals: The additional support professionals/staff deployment will be as per Consultant's discretion. Particulars should be indicated in the prescribed format.			
8	23.2 (2) Evaluation Under Technical Experience of Firms: Marking for the above is as per following for (Criteria 2): 1-3 no. of qualifying projects: 70% of max pts 4-6 nos. of qualifying projects: 85% of max pts More than 6 qualifying projects: 100% of max pts				23.2 (2) Evaluation Under Technical Experience of Firms: Marking for the above is as per following for (Criteria 2): 1-2 no. of qualifying projects: 70% of max pts 3-5 nos. of qualifying projects: 85% of max pts 6 or more qualifying projects: 100% of max pts			

SN	Original Clause	Revised Clause
9	<p>23.2 (2) Evaluation Under Technical Experience of Firms: Marking for the above is as per following for (Criteria 3): 10-25 stations: 70% of max pts 26-50 stations: 85% of max pts more than 50 stations: 100% of max pts</p>	<p>23.2 (2) Evaluation Under Technical Experience of Firms: Marking for the above is as per following for (Criteria 3): 5-15 stations: 70% of max pts 16-35 stations: 85% of max pts 36 or more stations: 100% of max pts</p>

Section 4: Bidding Forms

SN	Original Clause	Revised Clause
10	<p>I. Form TECH-9: Litigation History: <i>(New Addition)</i></p>	<p>I. Form TECH-9: Litigation History: Note: Bidder to disclose those litigation history and cases pending where any action of show cause notice, blacklisting, debarring, banning, suspension, deregistration and cheating is involved with State or Central Government, Statutory Authorities, leading to penal action such as forfeiture of bidders' performance security, recovery of fee, or any other penalties including debarring in bidding process of 12 months or more, initiated against the company or firm in contract agreement under which services are provided, for last 10 years from the date of submission of bid.</p>

You may take this into consideration for your bid submission.



Executive Director (Planning)
Mumbai Metro Rail Corporation Limited

DISCLAIMER:

All information provided as a part of this Addendum to Request for Proposal (RFP) to the prospective Bidding Entities by Mumbai Metro Rail Corporation Limited (MMRCL) is subject to the terms and conditions as laid down in the RFP. The objective of this Addendum to RFP is to provide information to the interested entities and to facilitate their application for the same. MMRCL makes no representation or gives any warranty and shall incur no liability under any law, statute, rules or regulations as to the accuracy, reliability or completeness of this document. Interpretation of the clauses in the RFP is at the sole discretion of MMRCL. Each Bidding Entity is advised to conduct its own assessment of the opportunity and obtain independent advice from appropriate sources as deemed necessary. MMRCL may, at their absolute discretion construe and interpret the clauses of this RFP, and without being under any obligation to do so, publish further addenda to this RFP document or terminate the same.

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